



## PREFERRED VENDOR QUESTIONNAIRE

### COMPANY INFORMATION (home office)

Company Name: <input type="text"/>	Ticker Symbol: <input type="text"/>
Company DBAs: <input type="text"/>	Company City: <input type="text"/>
Company Street Address: <input type="text"/>	Company State: <input type="text"/>
Company Street Address: <input type="text"/>	Company ZIP: <input type="text"/>
Primary Contact Name: <input type="text"/>	
Primary Contact Phone: <input type="text"/>	
Primary Contact email: <input type="text"/>	

### QUESTIONNAIRE:

1. Describe Your Company's primary business:

2. What products or services are you interested in including in a partnership with TMC? (Including benefits, discounts, marketing fees etc.)

3. Are your current customers primarily mortgage lenders? YES / NO

4. Describe how your company ranks in terms of size and price in its field?

5. How do you charge for your products or services (i.e. units, hourly, etc.) ? Please be specific.

6. Please provide us with an example of your pricing by product / service / discount to TMC members (attach rate sheet if possible):

PRODUCT OR SERVICE	RETAIL PRICE	PRICE TYPE (i.e. unit, hourly, other)	DISCOUNT TO TMC MEMBERS (discount, volume discount, etc.)	MARKETING / MANAGEMENT FEE TO TMC


7. Would you be willing to pay a marketing fee for TMC to market your company? YES / NO

8. If you routinely provide volume discounts to customers, please provide an example (i.e. price matrix, ect.). Please attach any price matrices or published discounts.

9. Who are your primary executives and managers? Please include contact information.

NAME	POSITION	CONTACT PHONE	CONTACT EMAIL

10. How many FTE's does your company employ?

11. Do you currently or have your previously worked with another mortgage co-op? If so, please explain?

12. REFERENCES: please include three with contact information.

NAME / COMPANY	POSITION	CONTACT PHONE	CONTACT EMAIL

13. Who referred you to TMC?

Thank you for completing the questionnaire. Please email the completed form to:  
themortgagecollaborative@mtgcoop.com