



Membership Application

Legal Name of Company: _____
 Company NMLS #: _____

All other names company is doing business as: _____

Corporate Address: _____

Year Company Formed: _____ Net Worth: _____

Company Type (circle one): Bank Credit Union IMB Other - _____

Are you a member of another mortgage cooperative? _____

Total origination volume:	2019 YTD	\$	through
	2018	\$	
	2017	\$	
	2016	\$	

YTD source of production:	Retail	%
	Correspondent	%
	Wholesale	%
	Consumer Direct/Internet	%

YTD mix of production:	Purchase	%
	Refinance	%
	Conventional	%
	Government	%
	Jumbo	%
	Portfolio	%

Average Loan Amount (1st liens): _____
 Number of mortgage loan originators: _____

Is your company approved to sell direct to Fannie Mae? If yes, S/S # _____
 Is your company approved to sell direct to Freddie Mac? If yes, S/S # _____
 Is your company an approved Ginnie Mae issuer? _____
 Is your company an approved FHA lender through HUD? _____

Do you sell loans mandatory, best efforts, or both? _____

Is your company a member of the Mortgage Bankers Association? _____

Is your company a member of any state MBA organizations? _____

Top three non-agency secondary market investors:

1 _____

2 _____

3 _____

Key Contacts

Primary TMC Contact	name	_____	phone	_____
	email	_____		_____
CEO/Owner	name	_____	phone	_____
	email	_____		_____
Secondary Marketing	name	_____	phone	_____
	email	_____		_____
Head of Production	name	_____	phone	_____
	email	_____		_____
Head of Operations	name	_____	phone	_____
	email	_____		_____
Underwriting	name	_____	phone	_____
	email	_____		_____
Compliance/QC	name	_____	phone	_____
	email	_____		_____
Vendor Management	name	_____	phone	_____
	email	_____		_____
IT/Web	name	_____	phone	_____
	email	_____		_____
Training/System Admin	name	_____	phone	_____
	email	_____		_____
Marketing	name	_____	phone	_____
	email	_____		_____
Accounting/Financial Reporting	name	_____	phone	_____
	email	_____		_____
Human Resources	name	_____	phone	_____
	email	_____		_____
Servicing	name	_____	phone	_____
	email	_____		_____
CRA	name	_____	phone	_____
	email	_____		_____

What loan origination system do you use? _____

Do you participate in any data benchmarking surveys/services? Which one(s)? _____

Do you use a customer facing point-of-sale solution to process apps? Which one? _____

What company do you use for initial compliance disclosures? _____

What company do you order credit reports through? _____

Do you use contract underwriting? If so, through which companies?

What companies do you use for document services?

Do you outsource fulfillment services? If so, to what company?

Do you outsource pre and post-closing QC? If so, to what company?

Do you use an appraisal mgmt company? If yes, which one?

What company do you use for hedging/pipeline management?

What product and pricing engine do you use?

Do you use warehouse lines? If so, which providers?

How do you handle vendor management?

What CRM do you use to market to past/potential borrowers?

What company do you use for dashboards/metrics?

Who are your primary mortgage insurance partners?

Do you service loans? If so, what is your servicing volume?

Do you use a subservicer? If so, what company?

Who is your primary tax and accounting firm?

Who is your mortgage accounting/general ledger software provider ?

Do you outsource payroll or human resources services? If so, to who?

Is your marketing outsourced? If so, to what company?

Have there been any legal actions against your company, officers, or directors in the past 5 years?

If yes, please explain.

Have any of your approvals with the agencies or any secondary market investors been cancelled?

If yes, please explain.

Has any material action been taken by any investors, agencies, or regulators as a result of an audit?

If yes, please explain.

Signature

Name

Title

Date

Submit completed application to TheMortgageCollaborative@mtgcoop.com

The following documentation will be needed to complete the processing of your membership:

1. Most recent financial statement(s)
2. Completed W9 form