



Membership Application

Legal Name of Company: _____

Company NMLS #: _____

All other names company _____

is doing business as: _____

Corporate Address: _____

Year Company Formed: _____ Net Worth: _____

Company Type (circle one): Bank Credit Union IMB Other - _____

Are you a member of another mortgage cooperative? _____

Total origination volume:	2016 YTD	\$	through
	2015	\$	_____
	2014	\$	_____
	2013	\$	_____

YTD source of production:	Retail	%
	Correspondent	%
	Wholesale	%
	Consumer Direct/Internet	%

YTD mix of production:	Purchase	%
	Refinance	%
	Conventional	%
	Government	%
	Jumbo	%
	Portfolio	%

Average Loan Amount (1st liens): _____

Is your company approved to sell direct to Fannie Mae? If yes, S/S # _____
 Is your company approved to sell direct to Freddie Mac? If yes, S/S # _____
 Is your company an approved Ginnie Mae issuer? _____
 Is your company an approved FHA lender through HUD? _____
 Is your company a member of the Mortgage Bankers Association? _____
 Is your company a member of any state MBA organizations? _____

Top three non-agency secondary market investors:
 1 _____
 2 _____
 3 _____

Key Contacts

CEO/Owner	_____	phone	_____
	email	_____	_____
Secondary Marketing	_____	phone	_____
	email	_____	_____
Head of Production	_____	phone	_____
	email	_____	_____
Head of Operations	_____	phone	_____
	email	_____	_____
Underwriting	_____	phone	_____
	email	_____	_____
Compliance/QC	_____	phone	_____
	email	_____	_____
Vendor Management	_____	phone	_____
	email	_____	_____
IT/Web	_____	phone	_____
	email	_____	_____
Training/System Admin	_____	phone	_____
	email	_____	_____
Marketing	_____	phone	_____
	email	_____	_____

What loan origination system do you use? _____
 What company do you use for initial compliance disclosures? _____
 What company do you order credit reports through? _____
 Do you use contract underwriting? If so, through which companies? _____
 What companies do you use for document services? _____
 Do you outsource fulfillment services? If so, to what company? _____
 Do you outsource pre and post-closing QC? If so, to what company? _____

Do you use an appraisal mgmt company? If yes, which one?

What company do you use for hedging/pipeline management?

What product and pricing engine do you use?

Do you use warehouse lines? If so, which provider(s)?

How do you handle vendor management?

What CRM do you use to market to past/potential borrowers?

What company do you use for dashboards/metrics?

Who are your primary mortgage insurance partners?

Do you service loans? If so, what is your servicing volume?

Do you use a subservicer? If so, what company?

Who is your primary accounting firm?

Do you outsource payroll or human resources services? If so, to who?

Is your marketing outsourced? If so, to what company?

Have there been any legal actions against your company, officers, or directors in the past 5 years?

If yes, please explain.

Have any of your approvals with the agencies or any secondary market investors been cancelled?

If yes, please explain.

Has any material action been taken by any investors, agencies, or regulators as a result of an audit?

If yes, please explain.

Signature

Name

Title

Date

Submit completed application to TheMortgageCollaborative@mtgcoop.com

The following documentation will be needed to complete the processing of your membership:

1. Most recent financial statement(s)
2. Completed W9 form